



A Simple, Secure Solution for Credit Card Processing.

Image Source Turns to iSolutions to Make Credit Card Payments, Accounts Receivable, and Collections Easier—for Customers AND Accounting

THE IMAGE SOURCE STORY

Image Source collaborated with Western Computer—a Microsoft Dynamics Cloud partner—to migrate the Image Source ERP platform from an on-premises version of Microsoft Dynamics NAV to Microsoft Dynamics 365 Business Central in the cloud. During this implementation, Image Source also wanted to improve the customer experience for customers paying by credit card and create a more efficient way for the accounting team to process payments internally.

To solve this challenge, Western Computer recommended turning to one of its trusted integration partners, iSolutions.

The iSolutions application offers credit card processing along with accounts receivable automation, and collections management, all of which integrates seamlessly with Microsoft Dynamics 365 Business Central. The two solutions combine to increase payment and invoicing efficiency and to simplify the payment acceptance process for Image Source and its clients.



Industry

Promotional Products



Challenges

Improve customer experiences for credit card purchases and streamline manual internal credit card processing



Solution

iSolutions Credit Card Processing for Microsoft Dynamics 365 Business Central

“We also did a lot of due-diligence – looking at alternative products for managing credit card payments and invoicing – and we chose iSolutions because of its ability to modify the solution to meet our specific needs,” says Sheryl Williams, the VP of Finance & Operations for Image Source. “iSolutions is customer-focused and took the time to understand our business use-case.”

Williams points out that iSolutions is simple to set up and easy to learn, and the automated collections module replaces a manual process that saves about 20 hours per week in administrative resource time. In addition, data flows automatically from iSolutions into Business Central, and invoice links automatically integrate with the collections module, so it’s easy for clients to make payments.



Key Results

- Easier payment process makes customers more likely to buy more products
- Improved internal accounts receivable and collection efficiencies speed up cash flow
- Administrative payment processing and invoicing time reduced by 20 hours per week
- Streamlined collections communications saves many hours per week and increases accounts receivable turn



We love the iSolutions app. By making payments and invoicing easier, customers are more likely to do business with us. And with the processes flowing more smoothly internally, iSolutions helps speed up our cash flow.

Sheryl Williams, Image Source VP of Finance & Operations



WHY ISOLUTIONS?

Versatility

Take payments anywhere your customers are – in store, online, via mobile.

Convenience

Integrate easily with Microsoft Dynamics 365 Business Central.

Security

Protect your customers’ & business information with industry-leading security solutions.

Support

We have the best customer service in the biz. We are here for you.



For information on how iSolutions can help your business achieve similar credit card payment processing and collections results, contact iSolutions today

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317-602-1579

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