

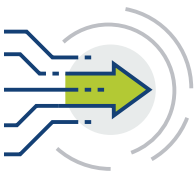
# iSolutions

PAYMENTS

A Simple,  
Secure Solution  
for Credit Card  
Processing.



**INDUSTRY**  
Promotional  
Products



**CHALLENGES**  
Improve customer  
experiences for credit  
card purchases and  
streamline manual  
internal credit card  
processing

Image Source Turns to iSolutions to Make Credit Card Payments, Accounts Receivable, and Collections Easier—for Customers AND Accounting

## THE IMAGE SOURCE STORY

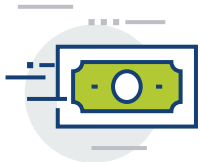
Image Source collaborated with Western Computer— a Microsoft Dynamics Cloud partner—to migrate the Image Source ERP platform from an on-premises version of Microsoft Dynamics NAV to Microsoft Dynamics 365 Business Central in the cloud. During this implementation, Image Source also wanted to improve the customer experience for customers paying by credit card and create a more efficient way for the accounting team to process payments internally.

To solve this challenge, Western Computer recommended turning to one of its trusted integration partners, iSolutions.



## SOLUTION

iSolutions Credit Card Processing for Microsoft Dynamics 365 Business Central



## KEY RESULTS

- Easier payment process makes customers more likely to buy more products
- Improved internal accounts receivable and collection efficiencies speed up cash flow
- Administrative payment processing and invoicing time reduced by 20 hours per week
- Streamlined collections communications saves many hours per week and increases accounts receivable turn

The iSolutions application offers credit card processing along with accounts receivable automation, and collections management, all of which integrates seamlessly with Microsoft Dynamics 365 Business Central. The two solutions combine to increase payment and invoicing efficiency and to simplify the payment acceptance process for Image Source and its clients.

“We also did a lot of due-diligence—looking at alternative products for managing credit card payments and invoicing—and we chose iSolutions because of its ability to modify the solution to meet our specific needs,” says Sheryl Williams, the VP of Finance & Operations for Image Source. “iSolutions is customer-focused and took the time to understand our business use-case.”

Williams points out that iSolutions is simple to set up and easy to learn, and the automated collections module replaces a manual process that saves about 20 hours per week in administrative resource time. In addition, data flows automatically from iSolutions into Business Central, and invoice links automatically integrate with the collections module, so it’s easy for clients to make payments.

**“We love the iSolutions app. By making payments and invoicing easier, customers are more likely to do business with us. And with the processes flowing more smoothly internally, iSolutions helps speed up our cash flow.”**

—Sheryl Williams, Image Source VP of Finance & Operations

Image  Source™



## WHY IPAYMENT?

### VERSATILITY.

Take payments anywhere your customers are—in store, online, via mobile.

### CONVENIENCE.

Integrate easily with Microsoft Dynamics 365 Finance & Operations.

### SECURITY.

Protect your customers' and your business's information with industry-leading security solutions.

### SUPPORT.

We have the best customer service in the biz. We are here for you.